

MARKETING PLANNER

Creating Connections For Success

AUDIENCE DEMOGRAPHICS

MARKETING SOLUTIONS

PRINT MEDIA

CONTENT CALENDAR

DIGITAL | SOCIAL

LEAD GENERATION

LIVE EVENTS



Engage with Our Audience

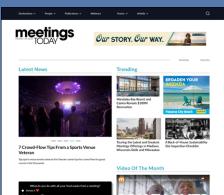
Meetings Today serves an audience of more than 107,000 U.S.-based planners of meetings, conferences, conventions, events and incentive programs worldwide, with a primary focus on covering the destinations, venues and experiences that may be a good fit for their programs and the latest trends and issues affecting the industry.

Our content and events attract thousands of qualified industry buyers.

Why Meetings Today?

- > Industry's largest circulation, with 64,912 unique planner subscribers
- > Robust digital audience across MeetingsToday.com, eNewsletters, video, etc.
- > Qualified and engaged live event and webinar attendees
- > Thousands of possible leads
- > Managed with full-service marketing expertise







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Meetings Today Audience Quality

109,000+ Unique Audience*

- **> 64,912** publication planner recipients
- > Total Readership = **145,688** (pass-along)
- > Thousands of live event and webinar attendees



Print Audience:

Corporate: **53,873**

Association: 10,116

Other: **923**

Purchasing Action*

Respondents report taking one or more purchasing actions during the past year as a result of ads and/or editorials appearing in Meetings Today

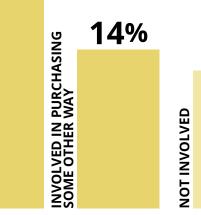


33%

RECOMMEND/SPECIFY BRANDS/SUPPLIERS

Purchasing Involvement*

Respondents involved in the decision-making process from recommendation to authorization



12%

Influence After seeing an ad in Meetings Today, 90% of respondents reported one or more of the following:*

APPROVE/AUTHORIZE PURCHASES

74%

ASSOCIATED ADS WITH RESPECTIVE BRANDS

LIKED ONE OR MORE ADS

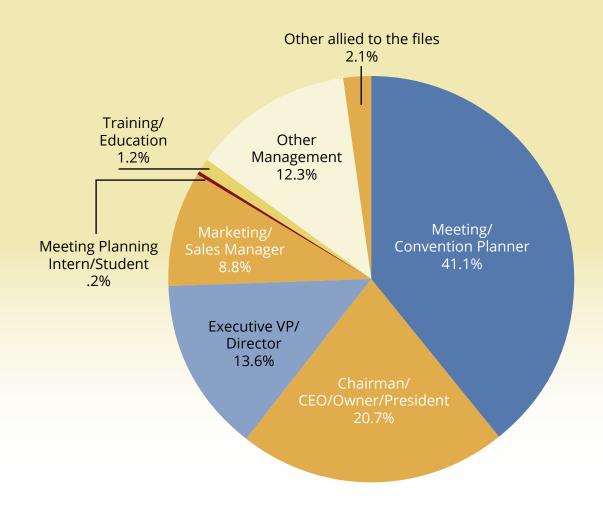
HAVE IMPROVED OPINION

BECAME NEWLY AWARE OF A PRODUCT/SERVICE

Buying Power

Meetings Today has the largest circulation of any publication... reaching an audience of 64,912* planners every month!

Meetings Today has the most subscribers with the title of convention and/or meeting planner.*



Meetings Today users have over \$75 Billion in buying power!

Tools to Drive Results

meetings PEOPLE + PLACES TO DAY 8

Access our full suite of marketing solutions so you can focus on running your business. Starting with a clear strategic vision we'll equip you with the right set of tools to ensure you're giving your customers the best possible experience so you'll get the best possible return on investment.



DIGITAL

- Website Retargeting
- · Web Units and Rich Media
- Social Media Retargeting
- Video Showcase
- Video of the Month
- Video Retarketing
- Digital Editions
- Podcasts
- Sponsored Content
- Mobile
- Email Marketing



PRINT

- National
- International
- Destination Guides
- Supplements
- Custom Print Options



CONTENT

- National Newsletters
- Custom Newsletters
- Dare to Interrupt
- · New & Renovated
- eHandbooks
- MPI eHandbooks



EVENTS

- · Meetings Today LIVE!
- Educational Webinars
- On Location Video Broadcasts
- Custom Webinars
- Custom Fams
- Virtual Events



MARKETING SERVICES

- Lead Generation
- Lead Nurturing
- Content Marketing
- Research and Planning
- Database Services
- Customer Database Platforms (CDP)

The Power of Print Media

Planners Rely on Print

- Our publications introduce meeting planners to your destinations or properties. This information tells our audience what you want them to understand and how to better handle their business
- > Print is a reminder of who, where and what your business is

Let Meetings Today's drive group business your way.



Our Print Options Include:

- > 9 issues during the year
- **>** 2 annual supplements





Connecting You with Countless Meeting Planners!











Stand out from your competition with Customized Options:

- Gatefold Cover (with or without die cut)
- > Reverse Gatefold Cover
- > Tip Cover
- > 2-page Gatefold
- 3-page Gatefold
- Cover Wrap
- > French Door

- > Belly Band
- Tab Divider (with or without die cut)
- > Insert
- > Label Aire Post-it
- > Business Reply Cards
- > Custom







Belly Band

meetings PEOPLE + PLACES TO DAY

ngs 2025 Print/Digital Content Calendar

PRINT

ENEWSLETTERS/DIGITAL

02.04: Industry Updates

02.05: Coastal Carolinas

02.06: Industry Updates

02.11: Chicago Suburbs

02.12: Pacific Northwest

02.18: Industry Updates

02.20: San Diego Area

02.26: eHandbook

02.13: Monterey/Santa Cruz, CA

02.19: Dallas/Fort Worth Metroplex

02.25: Miami/Fort Lauderdale

02.27: Florida's Panhandle

FEATURES

Drive-To Meetings*
In Balance: Wellness
Meetings Today Trends Survey
Pharma/Medical Meetings

DEPARTMENTS

The Agenda • Best Practices

Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Drive-To Meetings* • Connecticut • Philadelphia/Valley Forge/ Eastern PA

MIDAMERICA: Drive-To Meetings* • Milwaukee Area • Chicago Suburbs

SOUTH: Drive-To Meetings* • Coastal Carolinas • Dallas/Fort Worth Metroplex • Florida's Panhandle • Miami/Fort Lauderdale

WEST: Drive-To Meetings* • Pacific Northwest • Arizona • Monterey/Santa Cruz, CA • San Diego Area

GLOBAL: Venues & Destinations

MEETINGS TODAY NEWSWIRE

01.02: Meetings Today Trends 01.07: Drive-to Meetings 01.08: In Balance: Wellness 01.09: Industry Updates 01.14: Best Practices 01.15: Gen Z 01.16: Industry Updates

01.21: Pharma/Medical Meetings

01.22: Industry Updates **01.23:** Connecticut

01.28: Philadelphia/Valley Forge/ Eastern PA

01.29: Arizona **01.30:** Milwaukee Area

DARE TO INTERRUPT: 01.27, 02.24 NEW & RENOVATED: 02.03

WEBINAR

01.29: Meetings Technology **02.26:** Budget Strategies

AD DEADLINES

SALES: 12.20.24 • **ADVERTORIALS:** 12.27.24 • **MATERIALS:** 01.03

FEATURES

Corporate Meetings Executive Retreats The Future of Work In Balance: Wellness Resort Meetings*

DEPARTMENTS

The Agenda • Best Practices
Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Resort Meetings* • New York State • Toronto Area

MIDAMERICA: Resort Meetings* • Chicago • Eastern Iowa Cities

SOUTH: Resort Meetings* • Charlotte, NC • Tampa/St. Pete/Clearwater • Houston

WEST: Resort Meetings* • Colorado • Greater Palm Springs, CA • Inland Empire, CA • Las Vegas • Wine Country Meetings • Western Gaming*

GLOBAL: Venues & Destinations

MEETINGS TODAY NEWSWIRI

03.04: Toronto Area **03.05:** Chicago

03.06: Greater Palm Springs, CA **03.11:** New York State

03.11. New York State

03.12: Tampa/St. Pete/Clearwater

03.13: Houston

DARE TO INTERRUPT: 03.24

WERINA

03.12: Women's History Month

03.18: Metro Seattle **03.19:** Charlotte, NC

03.20: Wine Country Meetings

03.25: Colorado **03.26:** Las Vegas

03.27: Fastern Iowa Cities

AD DEADLINES
SALES: 01.24 • ADVERTORIALS: 01.31 • MATERIALS: 02.07

10 25 24

PRINT

FEATURES

Convention Centers* In Balance: Wellness Incentive Travel Luxury Hotels

DEPARTMENTS

The Agenda • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Convention Centers* • Boston • Washington, D.C.

MIDAMERICA: Convention Centers* • Agricultural Meetings • Central Illinois • Minnesota

SOUTH: Convention Centers* • Coastal Texas • Georgia • Louisiana •

WEST: Convention Centers* • Metro Seattle • Reno/Lake Tahoe • Salt Lake City

GLOBAL: Venues & Destinations

FLORIDA SUPPLEMENT

SALES: 02.21 • **MATERIALS:** 02.28

FEATURES

Diversity and Inclusion in Meetings Hotel Spotlight* In Balance: Wellness **SMERF**

DEPARTMENTS

FEATURES

F&B: Trending Now

In Balance: Wellness

New and Renovated*

Sports Venues*

DEPARTMENTS

The Agenda • Best Practices

LAS VEGAS SPECIAL SECTION

SALES: 04.25 • **MATERIALS:** 05.09

The Agenda • Best Practices Dare to Interrupt • Taking Off • The Z

Raleigh, NC • Memphis, TN

AD DEADLINES

SALES: 02.21 · ADVERTORIALS: 02.28 · MATERIALS: 03.07

NORTH AMERICA DESTINATIONS

EAST: Hotel Spotlight* • Eastern Gaming* • Providence, RI

MIDAMERICA: Hotel Spotlight* • Lake Geneva, WI • Missouri • Omaha, NE/Council Bluffs, IA

SOUTH: Hotel Spotlight* • Beach Meetings* • Central/West Texas • Palm Beach/Treasure Coast, FL • West Virginia

WEST: Hotel Spotlight* • Portland, OR Metro • Sacramento/Central Valley/High Sierras, CA • San Francisco Bay Area

MEXICO/CARIBBEAN: Coastal Mexico **GLOBAL:** Venues & Destinations

AD DEADLINES

SALES: 03.21 · ADVERTORIALS: 03.28 · MATERIALS: 04.04

NORTH AMERICA DESTINATIONS

EAST: New and Renovated* • Eastern Canada • New Jersey

MIDAMERICA: New and Renovated* • Iowa • MidAmerica Gaming

Destinations* • Wisconsin Dells, WI

SOUTH: New and Renovated* • Austin/The Hill Country, TX • Columbia, SC • Kentucky • Myrtle Beach, SC

WEST: New and Renovated* • Anaheim, CA • Boise, ID • Colorado Springs, CO · Montana · New Mexico

GLOBAL: Venues & Destinations

AD DEADLINES

SALES: 04.25 · ADVERTORIALS: 05.02 · MATERIALS: 05.09

ENEWSLETTERS/DIGITAL

04.01: Central Illinois 04.02: Inland Empire, CA 04.03: Salt Lake City **04.08:** Georgia

04.09: Minnesota **04.10:** Boston

04.15: Memphis, TN

DARE TO INTERRUPT: 04.21

04.30: Site Selection

05.01: Central/West Texas 05.20: Beach Meetings **05.06:** Palm Beach/ **05.21:** West Virginia

Treasure Coast, FL **05.07:** Missouri

05.08: Lake Geneva, WI

05.13: Portland, OR Metro **05.14:** Providence, RI

05.15: Omaha, NE/Council Bluffs, IA

DARE TO INTERRUPT: 05.19 NEW & RENOVATED: 05.05

05.28: Wellness

06.17: New Jersey

06.24: Columbia, SC

06.25: Montana

06.26: lowa

Site Selection Strategies

05.28: Coastal Mexico

05.29: Eastern Gaming

04.16: Reno/Lake Tahoe

04.22: Washington, D.C.

04.29: Agricultural Meetings

05.22: Sacramento/Central Valley/

05.27: Post-Holiday, No Newsletter

06.18: Austin/The Hill Country, TX

06.19: Holiday. No Newsletter

High Sierras, CA

04.23: Coastal Texas

04.30: Incentive Travel

04.17: Raleigh, NC

04.24: Louisiana

06.03: Wisconsin Dells, WI

06.04: Myrtle Beach, SC **06.05:** Anaheim. CA

06.10: Kentucky

06.11: Colorado Springs, CO **06.12:** Eastern Canada

DARE TO INTERRUPT: 06.23

06.25: DFI

Dare to Interrupt • Taking Off • The Z



INGS 2025 Print/Digital Content Calendar

PRINT

ENEWSLETTERS/DIGITAL

08.05: Best Practices

08.06: Detroit Metro

08.12: North Dakota

08.20: Washington

08.21: Gen Z

08.28: Nebraska

09.17: Orlando

09.23: New England

09.30: IMFX Preview

08.07: Meetings Trendsetters

08.13: In Balance: Wellness

08.14: Western Canada

08.19: Industry Updates

08.26: Beach Meetings **08.27:** Caribbean/Cancun

MPI: Contracts and Critical Clauses

09.18: Central California Coast

09.25: Pittsburgh/Western PA

09.24: Phoenix/Scottsdale

FEATURES

Association Meetings Conference Centers* Contracts: Advice From the Pros CVB Update* In Balance: Wellness

DEPARTMENTS

Meetings Trendsetters

The Agenda • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Conference Centers* • CVB Update* • Quebec

MIDAMERICA: Conference Centers* • CVB Update* • Detroit Metro • Nebraska • North Dakota

SOUTH: Conference Centers* • CVB Update* • Nashville, TN • New Orleans • South Texas

WEST: Conference Centers* • Beach Meetings* • Washington • Western Canada • Wyoming

MEXICO/CARIBBEAN: The Bahamas • Caribbean/Cancun* **GLOBAL:** Venues & Destinations

07.01: Contracts:

Advice From the Pros **07.02:** MidAmerica Gaming

07.03: Pre-Holiday, No Newsletter

07.08: Association Meetings

07.09: Boise. ID

07.10: Conference Centers

07.15: South Texas **07.16**: Idaho **07.17:** New Orleans

07.22: Wyoming 07.23: Nashville, TN

07.24: Quebec 07.29: Global Meetings

07.30: CVB Update 07.31: Industry Updates

07.30: Contract Clauses

08.27: Accessibility

DARE TO INTERRUPT: 07.21; 08.18 NEW & RENOVATED: 08.04

INCENTIVES TODAY DIGITAL MAGAZINE PARTNERING WITH SITE GLOBAL

DELIVERY: 07.15

IMEX Preview*

Resorts & Incentives*

The Agenda • Best Practices

Dare to Interrupt • Taking Off • The Z

DEPARTMENTS

AD DEADLINES

SALES: 06.20 · ADVERTORIALS: 06.27 · MATERIALS: 07.03

FEATURES NORTH AMERICA DESTINATIONS

EAST: IMEX Preview* • Resorts & Incentives* • New England • Affordable Meetings Pittsburgh/Western PA Attractions In Balance: Wellness

MIDAMERICA: IMEX Preview* • Resorts & Incentives* • Family-Friendly Meetings* • Wisconsin

SOUTH: IMEX Preview* • Resorts & Incentives* • Knoxville/Pigeon Forge, TN Area • South Carolina • Orlando

WEST: IMEX Preview* • Resorts & Incentives* • Central California Coast • Mountain Meetings • Phoenix/Scottsdale • Greater Los Angeles

MEXICO/CARIBBEAN: Mexico **GLOBAL:** Venues & Destinations

09.02: Industry Updates

09.03: Knoxville/Pigeon Forge, TN

09.04: Greater Los Angeles **09.09:** Mountain Meetings

09.10: South Carolina

09.11: Wisconsin

09.16: Mexico

DARE TO INTERRUPT: 09.15

09.24: Sustainability

TEXAS SUPPLEMENT SALES: 07.25 • MATERIALS: 08.01

AD DEADLINES

SALES: 07.25 · ADVERTORIALS: 08.01 · MATERIALS: 08.08

BER

ngs 2025 Print/Digital Content Calendar

PRINT

ENEWSLETTERS/DIGITAL

FEATURES

All-Inclusive Meetings* Best Of* Gaming Properties & Destinations In Balance: Wellness

DEPARTMENTS

The Agenda • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Best Of* • Maryland • New York City • Poconos, PA MIDAMERICA: Best Of* • Illinois • Kansas City Area • Ohio

SOUTH: Best Of* • Fort Myers/SW FL • Jacksonville, FL • North Carolina • San Antonio/The Hill Country • Savannah, GA • Virginia

WEST: Best Of* • Denver • Hawai'i • Idaho • Orange County, CA • Oregon • Tucson, AZ • Utah

MEXICO/CARIBBEAN: All-Inclusive Meetings* **GLOBAL:** Venues & Destinations

10.01: New York City **10.16:** Fort Myers/SW FL 10.02: Maryland 10.21: North Carolina **10.07:** Poconos, PA **10.22:** San Antonio/The Hill Country **10.08:** Illinois **10.23:** Virginia **10.09:** Hawai'i

10.28: Orange County, CA **10.14:** Kansas City Area **10.29:** Tucson, AZ **10.15:** Ohio **10.30:** Denver

DARE TO INTERRUPT: 10.20

10.29: F&B

AD DEADLINES

SALES: 08.22 · ADVERTORIALS: 08.29 · MATERIALS: 09.05

FEATURES

DMO Update* Golf Resort Meetings* In Balance: Wellness **International Meetings** New & Renovated Properties*

DEPARTMENTS

The Agenda • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: DMO Update* • Golf Resort Meetings* • New & Renovated Properties* • Atlantic City, NJ • Rhode Island

MIDAMERICA: DMO Update* • Golf Resort Meetings* • New & Renovated Properties* • Grand Rapids, MI • Indiana • St. Louis

SOUTH: DMO Update* • Golf Resort Meetings* • New & Renovated Properties* • Alabama • Shreveport/Baton Rouge, LA

WEST: DMO Update* • Golf Resort Meetings* • New & Renovated Properties* • Desert Meetings • Napa/Sonoma, CA • Nevada

MEXICO/CARIBBEAN: Puerto Rico **GLOBAL:** Venues & Destinations

11.04: Oregon **12.02:** Rhode Island **11.05:** Utah 12.03: Grand Rapids, MI **11.06:** Gaming Properties 12.04: Desert Meetings & Destinations **12.09:** Indiana **11.11:** DMO Update **12.10:** St. Louis **11.12:** In Balance: Wellness **12.11:** Alabama 11.13: Golf Resort Meetings **12.16:** Puerto Rico

12.17: Shreveport/Baton Rouge, LA **11.18:** Idaho 11.19: New & Renovated 12.18: Napa/Sonoma, CA

11.20: Gen Z **12.23:** Industry Updates 12.24: Pre-Holiday, No Newsletter **11.25:** Atlantic City, NI

11.26: Pre-Holiday, No Newsletter 12.25: Holiday, No Newsletter 11.27: Holiday, No Newsletter **12.30:** Nevada

DARE TO INTERRUPT: 11.17: 12.22 NEW & RENOVATED: 11.03

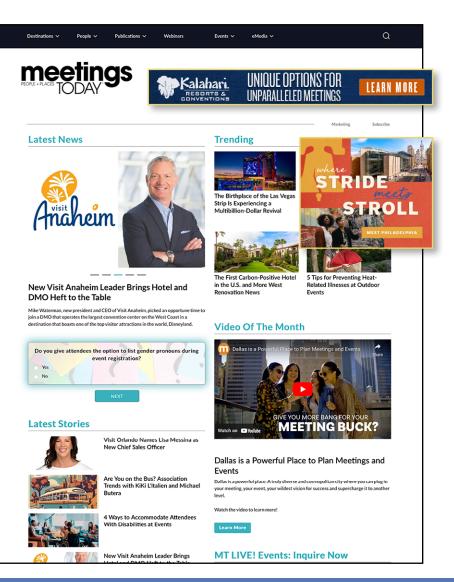
11.19: DMO/CVB **12.17:** Negotiating

INCENTIVES TODAY DIGITAL MAGAZINE PARTNERING WITH SITE GLOBAL **DELIVERY: 11.05**

AD DEADLINES SALES: 10.24 · ADVERTORIALS: 10.31 · MATERIALS: 11.07

Digital Marketing

Connect, Engage and Convert



Web Units: Guaranteed impressions. Choose from all IAB web units.

Rich Media High Impact Units: Get the most from your creative with a number of rich media options. Choose from Catfish, Pushdown, Peelbacks, Expandable Leaderboards and Belly Bands.

Online Display Retargeting: We can retarget your banner ad to people who have visited MeetingsToday.com and extend your display ad to planners on other websites.

Mobile Sponsorships: Planners live on their smartphones. Our website is designed for that purpose. Take your message to our mobile uses every month with an exclusive monthly sponsor!

Sponsored Content: Tell the readers of Meetings Today about your destination, property or facility in an article you provide. Displayed on the home page of Meetings Today. com right below the Industry News means you will have fantastic visibility. Your article will also be promoted in our daily enewsletter that goes to an audience of more than 50,000.



Ad Units

Leaderboard: 728 x 90

Catfish: 955 x 75

Medium Rectangle: 300 x 250

Half Page Ad: 300 x 600 Small Rectangle: 300 x 100

Expandable Leaderboard: 728 x 180

Super Leaderboard: 970 x 90

Rising Star Pushdown: 970 x 90 - 970 x 415

Retargeting Web Package

Reconnect with **Interested Prospects**

Retargeting is a powerful way to stay engaged and build frequencywith the Meetings Today audience, regardless of where they are on the web. We can display your banner ad to people who have previously visited meetingstoday.com. When people leave our website, audience retargeting helps you reconnect with them by showing relevant ads as they browse the web.

Benefits:

- > Drive sales activity and generate leads
- > Increase registrations
- > Promote your brand and build awareness
- **>** Large scale reach to potential customers where they are on the web
- > Measure response and engagement with your current ad creative



Meeting planner visits MeetingsToday.com

Planner is tracked

Planner leaves MeetingsToday.com

Your ad follows them on the web

Find your Best Prospects

Audience matching works very similarly to ad remarketing on Google. In addition to using a cookie to track our visitors when they log onto Facebook and Instagram, we have also uploaded all of our subscriber emails to Facebook/Instagram and can reach 52,000* of our highly qualified audience when they are logged onto the sites. Facebook/ Instagram Matching is another way to stay engaged with the Meetings Today audience.

Ad Units

Leaderboard: 728 x 90

Medium Rectangle: 300 x 250 **Half Page Ad:** 300 x 600

Social Media

Expand your Reach with Social Media

Social media is one of the most effective channels to connect with our audience. By creating a social media campaign with Meetings Today, you can utilize one or more of our channels (X, Instagram, Facebook, YouTube) to promote and build your brand, while driving targeted traffic and building a robust online community of meetings professionals.

Your message will be seen by only members of the Meetings Today Universe. Either by using our planner database or targeting planners who have visited MeetingsToday.com, your message will be seen by the RIGHT social media audience.

- > Promote your brand and build awareness
- > Drive sales activity and generate leads
- Increase registrations
- **>** Large-scale reach to potential customers where they are on the web
- > Measure response and engagement with your current ad creative
- > Multiple options for ad creative, including an image ad, a multi-image carousel ad or video ad

Facebook/Instagram Ad Options

Image Ad

An image ad on Facebook or Instagram is a great way to increase awareness of who you are and what you do. An image ad gives you a clean, simple format to use with inspiring imagery and engaging copy.



Carousel Ad

The carousel format allows you to showcase 2-10 images within a single ad, each with its own link. With more creative space, you can highlight different products or tell a story about your brand that develops across each carousel card.



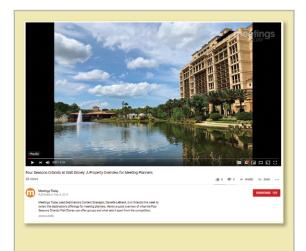
Video Ad

Capture short bursts of attention with video ads. Your brand message or product comes to life with video and garners extra attention. Videos boost revenue faster by telling your story better than other formats.



Please note: There will still be other standard banner advertisers on the page that are not targeted.

Three ways to promote your video to planners!



YouTube Retargeting

MeetingsToday.com attracts planners to its content, print, and info. You can reach those same planners on their top social media/video channel. With a YouTube retargeting package, you will reach your best prospects as they serve their favorite video platform.





Exclusive Video of the Month

As planners continue to rely on video for guick and enjoyable destination information, Video of the Month offers a turnkey opportunity that runs for an entire month. This 100,000+ impression program utilizes an integrated support package including YouTube, Google Retargeting, www.meetingstoday.com and direct target email marketing to help drive planners interest to your destination.



Video Showcase

Put your video message in front of your best meeting planner prospects with Meetings Today. Show planners the benefits of your destination or property through your creative video message. This custom eNewsletter program utilizes an integrated support package including article page, YouTube and Google retargeting, eNewsletter and social media promotions to help drive planners to your video.

eNewsletter Benefits

Connect with Our eNewsletter Audience

Planners subscribe to Meetings Today's eNewsletters to stay on top of the latest trends and news about the meetings and events industry, and you can reach these planners while they're engaged with the content they rely upon. Get your message out to our subscribers with the following:

- > Meetings Today Newswire (Tuesday through Thursday) (50,000* subscribers)
- > New & Renovated (quarterly) (50,000* subscribers)
- > Dare to Interrupt (monthly) (25,000* subscribers)



Medium Rectangle: 300 x 250

Daily (Tues., Wed. or Thurs) Options

Spotlights: 250 x 200 image; URL, Headline, 75 words

Weekly (Tues. through Thurs.) Options

Leaderboard: 728 x 90

Available Ad Units

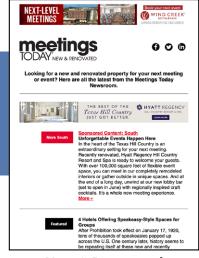
Available Ad Units

Medium Rectangle: 300 x 250 Leaderboard: 728 x 90

Meetings Today Newswire



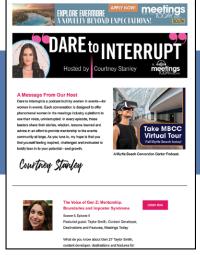
Top and Bottom Leaderboard: 728 x 90 **Regional Sponsorships:** Leaderboard and Evertorial



New & Renovated

Dare to Interrupt **Available Ad Units**

Top and Bottom Leaderboard: 728 x 90 **Spotlights:** 250 x 200 image; URL, Headline, 75 words Medium Rectangle: 300 x 250



Dare to Interrupt

Custom Digital Publications

Tell Your Story and Generate Leads with Sponsored Content Through Multiple Channels

Tell the readers of Meetings Today eHandbook about your destination, hotel or facility in an article you provide. The two-page article will be included within the Meetings Today eHandbook, which will be promoted on MeetingsToday.com as well as be distributed via our Meetings Today Newswire enewsletter that goes to our entire audience.

What's included:

- > All registration leads from your downloaded eHandbook
- > Full page ad (same specs as print) inside the eHandbook
- ➤ Logo on Eblast to our audience of more than 64,000 to promote the eHandbook
- > Logo treatment on the download page
- ➤ Meetings Today will also promote the e-handbook on other media channels including: Monthly print publication, newsletters, social media, and remarketing





2025 SCHEDULE

MAY* SALES CLOSE: 04.06 MATERIALS: 04.13 PUBLISHES: 05.01

Site Selection Strategies

*Includes opportunity to submit (up to 2 pages) of content that relate to the subject matter

Custom opportunities available

Incentives Today

Brand New Opportunity to Increase Your Incentive Travel Bookings



Incentives Today is a new digital publication from Meetings Today that taps into the exciting and evolving world of incentive travel programs.

Partnering with SITE (Society for Incentive Travel Excellence), the publication will be delivered to 70,000 industry travel planning professionals. Incentives Today will provide planners with coverage of traditional and emerging destinations, insights into current qualifier preferences, and trends related to everything from gifting to unique activations and innovative programs.

You can be part of this exciting opportunity:

- **>** Get your sales message across to a potential audience of 70,000 planner prospects
- > Receive a database of incentive travel leads (planners who download the eHandbook)
- **>** Leverage the power of two of the group travel market's leading brands
- > Double your impact with matching advertorial

No. of the second second	
Instacentives A tech-savy generation is changing incentive travel programs	ON the SCENE CAINS, AUSTRALIA "Where the analysers reach the ref* Paragraph and the analysers reached the ref* Are removing a two days in such should be a compared to the analysers of the analysers and the ref* Are removing a two days in such should be a compared to the analysers of the analys
BY TANGO SIATM noembre travel has been looking diseased have been looking	AND TO LICENS BOOK AND TO LICENS

RATES			
	1X	2X	3X
HALF PAGE	\$2,500	\$2,300	\$2,100
FULL PAGE	\$3,500	\$3,300	\$3,100

^{*} includes matching Advertorial

2025 SCHEDULE

SUMMER 2025

SALES CLOSE: 06.13.25 **MATERIALS:** 06.20.25 **PUBLISHES: 07.15.25**

WINTER 2025

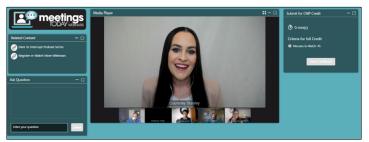
SALES CLOSE: 10.10.25 **MATERIALS:** 10.17.25 **PUBLISHES:** 11.05.25

Generate Hundreds of Leads

Our CMP approved monthly webinars extend your brand to a wider and more qualified audience. Enjoy the benefits of our sophisticated webinar platform designed to increase engagement and interest throughout the event. Sponsors will receive all participant registration data.

Sponsor a Meetings Today Webinar:

- > Logo and click through URL on all eblasts
- > Logo on registration page
- > Logo on screen during the event
- **>** Demographic data or all registration data
- > Pre-roll video (add on option)









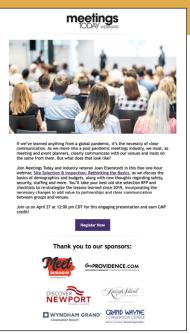
Meetings Today continues to be the leader in providing quality education and highly relevant content to attract the best in the industry.

Custom Webinars

Exclusive sponsorships are designed to connect you with your best prospects. Sponsor benefits include:

- > Relevant CMP approved industry topic selection
- > Live representation during Q&A
- > Logo on registration page and all promotional eblasts
- > Logo on screen during the event
- > All registration from data





Lead Generation with LEAD GEN+

Generate High-Quality Meeting Planner Leads

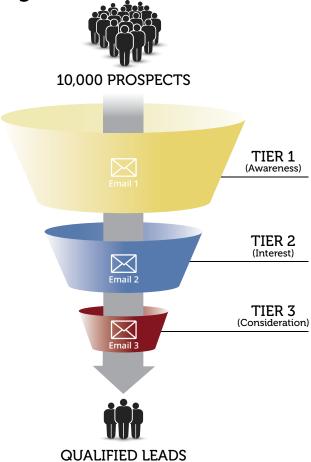
Meetings Today LEAD GEN+ is a program designed to add leads to your existing pipeline with minimal effort on your part.

LEAD GEN+ brings together proven solutions to generate leads. Our proven program combined with an experienced content team and a growing database updated daily, will generate the high-quality leads that you are seeking.

LEADS

By Email Nurturing

This is a three-step lead nurture program that utilizes a series of emails designed to guide potential customers along the sales journey, from awareness to consideration and ultimately, to purchase.



LEADS

By Phone

The best way to generate leads is to get a targeted planner on the phone and find out their need dates and preferences.

Create Content

The program begins with a strategic team call to fully understand how to best position your company to meeting planners. We'll use this information to build a phone script and/or branded content for the program that best suits your needs.

Build Your Database

Choose from dozens of planner criteria from the Meetings Today audience database to build your best targeted list. And, we'll keep your list fresh as we add new subscribers daily to our main database.

Cold Calling Begins

If your program includes phone calls, the SDR (Strategic Database Research) team will start building leads with your script and targeted list. Weekly updates meetings will help keep you posted of the success of the program.

Lead Delivery

During the program you will receive hot and warm leads on a regular basis or as defined in our strategic meeting.

LEAD GEN+ will generate the high-quality leads that you are seeking!



Connect for Success

Active & Engaging Networking Opportunities

Meet face-to-face with pre-qualified meeting planners and build relationships with great prospects!

- > Guaranteed one-on-one appointments with qualified meeting planners looking to book in your area
- > Numerous networking opportunities throughout each day of the event
- > Highly-selective attendance at each and every event with a maximum of 40 suppliers
- > Engaging educational sessions with CEU credits

"Meetings Today attracts top meeting planners.
Last year, we booked a group through their event, generating over \$1 million in revenue for our resort!"

Leslie Rodriguez,
Senior Sales Manager,
Seniott Waikoloa Resort & Spa

"This is my first experience with Meetings Today LIVE! and it has been absolutely phenomenal! I honestly can't wait for the next one. Meetings Today LIVE! is amazing!"

– Loretta Grissom, Meeting and Event Operations, CSTE

2025 LIVE! Events







NATIONAL

April 13-16, 2025 Ritz-Carlton Dallas, Las Colinas Irving, TX

WEST

June 1-4, 2025 El Conquistador Tucson Tucson, AZ

CORPORATE/INCENTIVE

October 19-22, 2025 Le Blanc Spa Resort Los Cabos, MX

SOUTH

November 16-19, 2025 Royal Sonesta New Orleans, LA

All events are now open for participation opportunities!

For more information on how you can be a part of our events, please call your Meetings Today sales representative.

meetings Contact Us

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